

## HIGHLIGHTS 2011-12



### GAIL Group Companies account for

- ❖ About 3/4<sup>th</sup> of the natural gas transmitted through pipelines in India
- ❖ More than 1/2 of the natural gas sold in India
- ❖ Almost 1/5<sup>th</sup> (21%) of polyethylene produced in country
- ❖ LPG produced for every 10<sup>th</sup> LPG cylinder in the country
- ❖ Pipeline transmission of around 1/4<sup>th</sup> of the country's total LPG
- ❖ Gas supply for about 1/2 of the country's fertilizer produced
- ❖ Gas supply for about 1/2 of country's gas-based power generation
- ❖ Operating more than 2/3<sup>rd</sup> of country's CNG stations
- ❖ More than 1/2 of country's piped natural gas supply
- ❖ 16%+ 10 year turnover CAGR
- ❖ 12%+ 10 year PAT CAGR
- ❖ 3900+ manpower asset

# GROWING WITH GREEN ENERGY

Long Term LNG Deal Sign  
With Henry Hub Price  
Indexation 2011

2200 Kms Dahej - Vijaypur - Bathinda  
Pipeline Network Dedicated to  
the Nation 2012

Gas Pipeline  
Network Augmentation 2008

World's No. 1 Company in  
Downstream Operation 2011

Import of LNG 2004

Entry in Petrochemical 1999

Navratna Status 1997

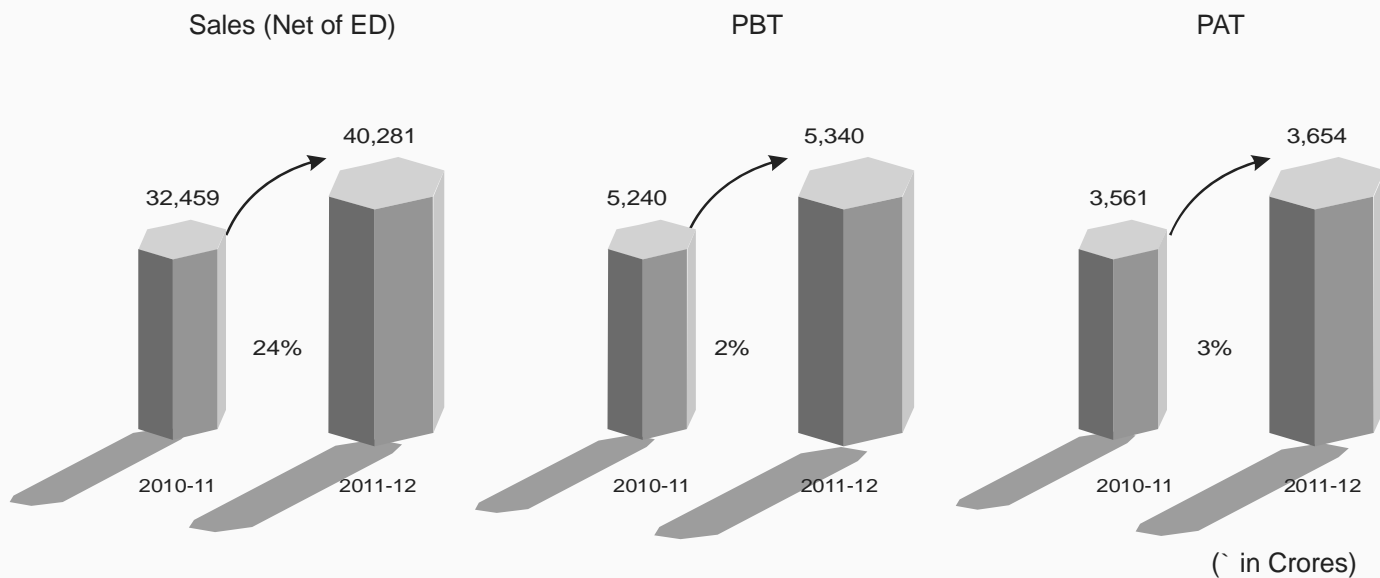
Entry in LPG 1990

HVJ Pipeline Commissioned 1987

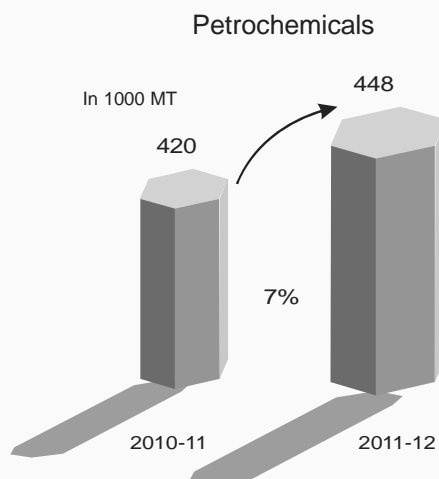
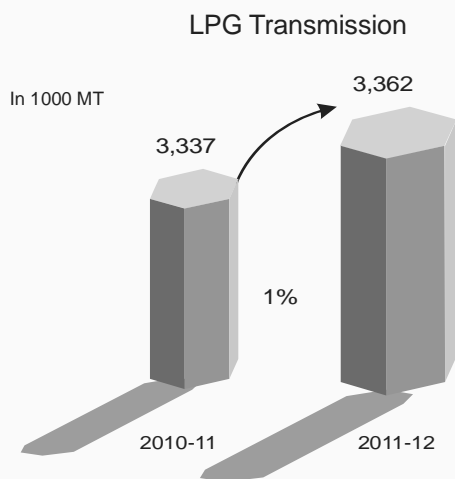
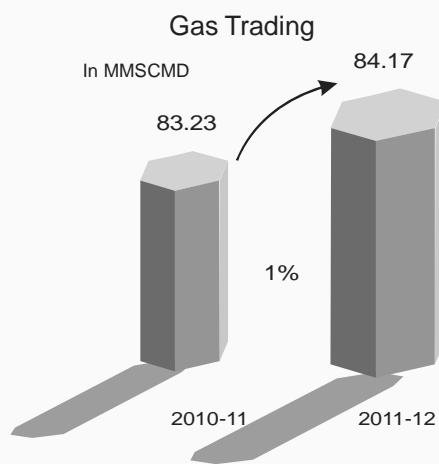
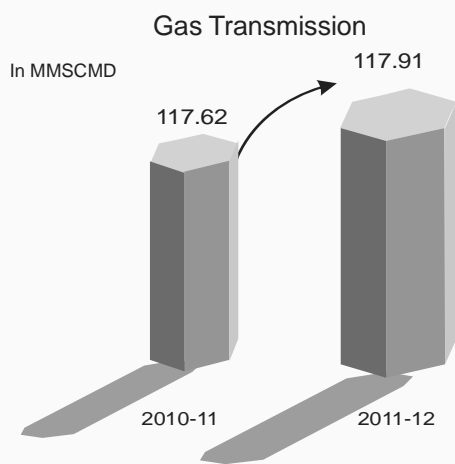
Birth of GAIL 1984

# ACHIEVEMENTS 2011-12

## Financial Achievements



## Segmental Physical Performance (Production)



# MAJOR PRODUCTS & BRANDS

## PETROCHEMICALS



Pressure Pipes, OFC Ducts, Blow Molded Containers, Thin Films, Monofilament, Raffia etc.



Raffia, Wire and cable, Pipe coating, Injection Moulding, Film, Rotomoulding, Coating / Lamination

## CITY GAS DISTRIBUTION



Automobiles



Cooking, Water heating, Air Conditioning, Space Heating, Steam Generation, Power Generation, Dryers, Furnaces, Boilers

## LIQUID HYDROCARBONS



Manufacture of Textiles, Glass, Picture Tubes, Automobile, Bearings, Forging, casting, melting industry, Paint shops of major car manufactures, Ceramics, Brick Kilns, Drying Ovens, Metal Industry, Refrigerant in AC, etc.



Artificial ice formation, Low temperature thermometers, Solvent extraction processes, Blowing agent in plastics, Pesticides, Production of Iso and normal Pentane

## TELECOM



Bandwidth Leasing  
Infrastructure Leasing