



GAIL (India) Ltd.

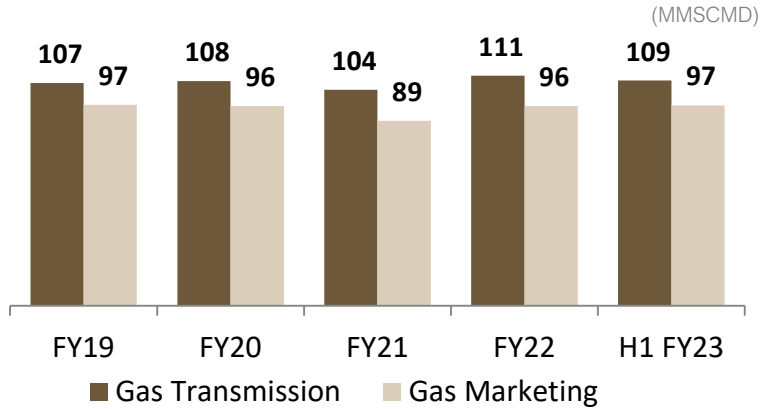
Investors & Analysts' Presentation

2Q FY23

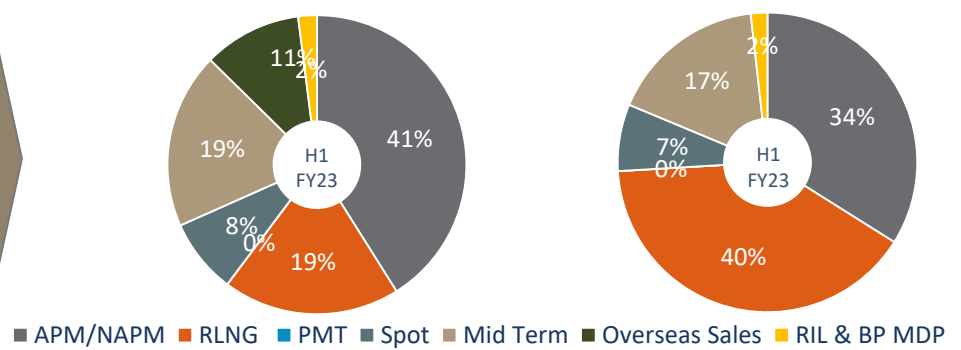


Physical Performance

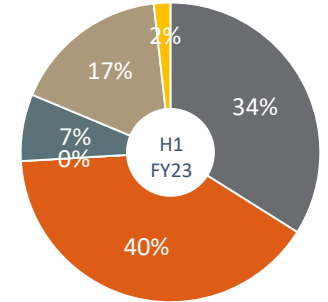
Gas Volume Trend



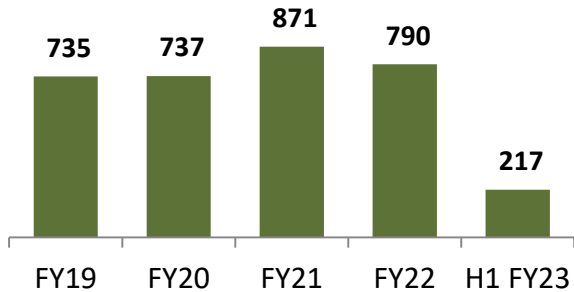
Gas Marketing Mix



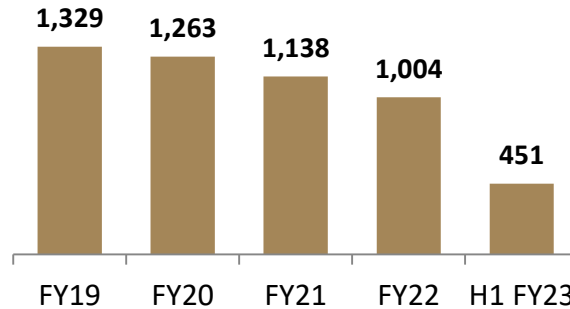
Gas Transmission Mix



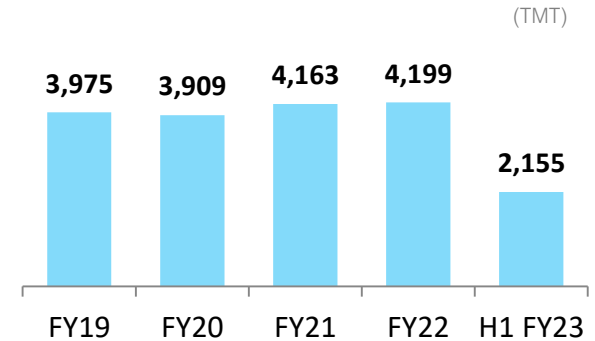
Petrochemicals Sales



Liquid Hydrocarbons Sales

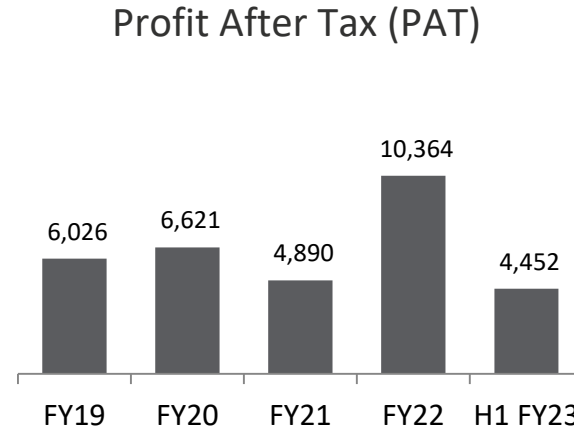
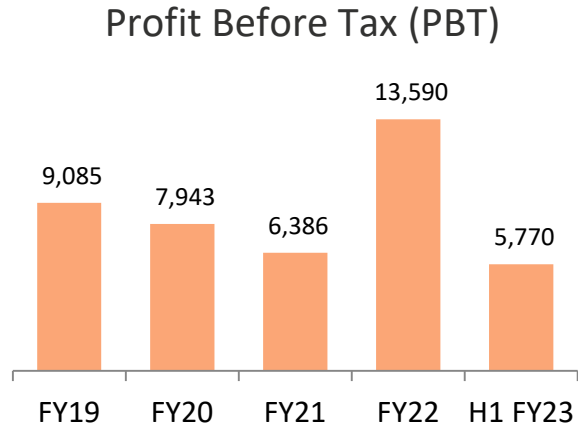
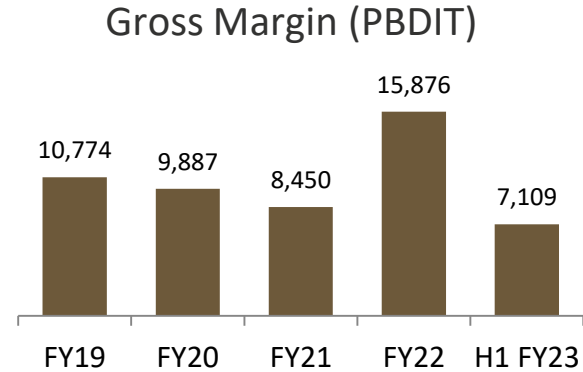
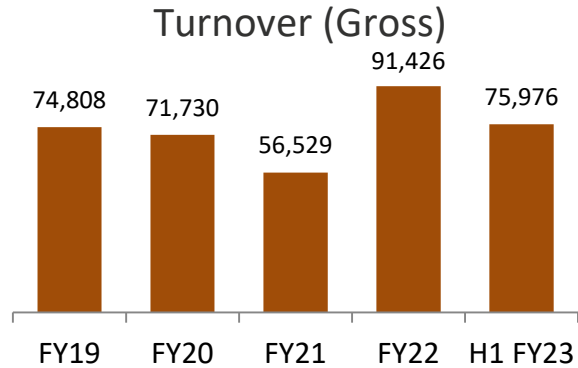


LPG Transmission



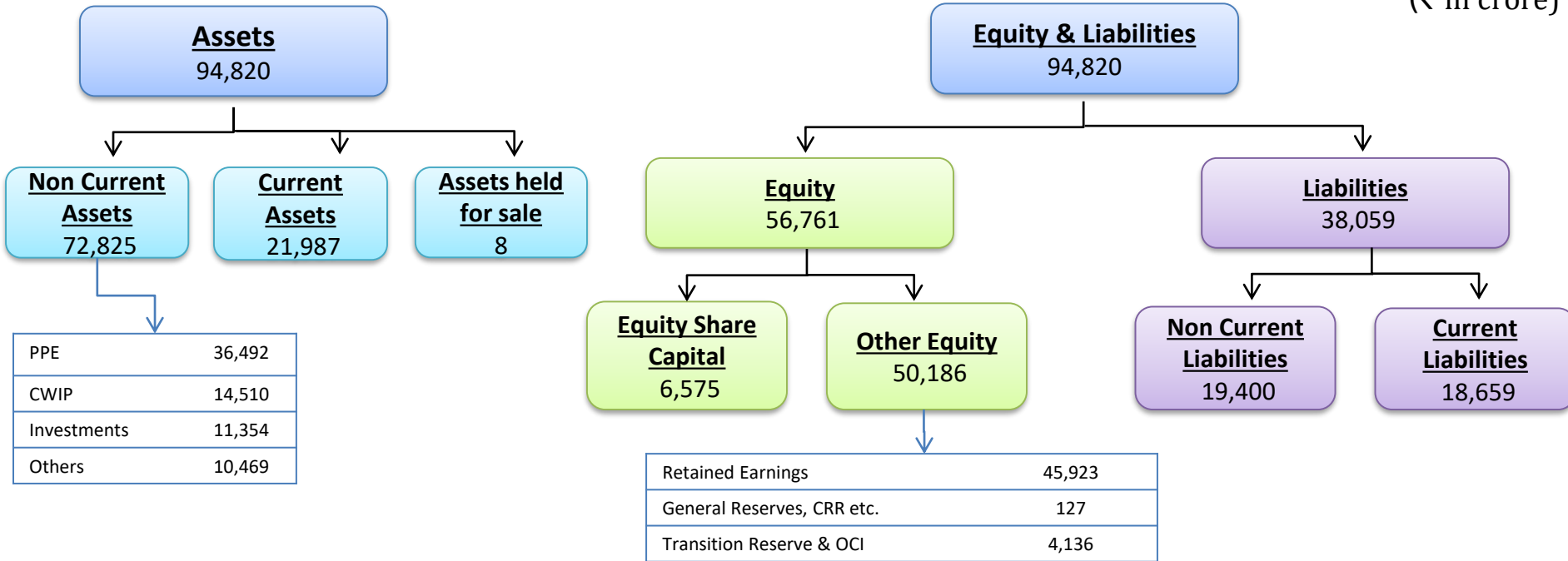
Financial Performance (Standalone)

(in Rs. crore)



Balance Sheet as on 30th September 2022

(₹ in crore)



Capital Employed
₹ 71,425 crore

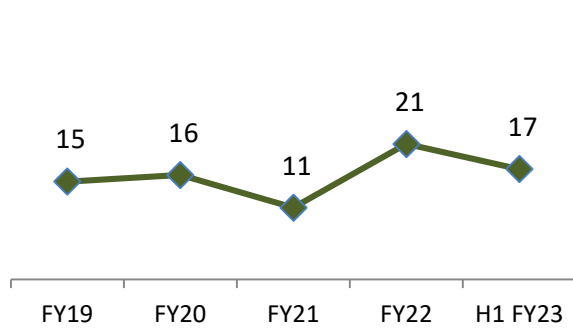
Net Worth*
₹ 52,625 crore

Loan Outstanding^{\$}
₹ 8,832 crore

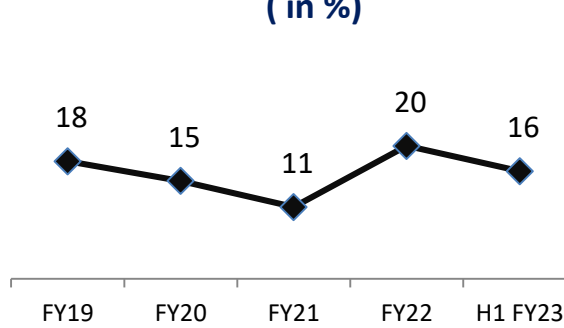
* as per companies' Act, \$ - excluding Lease Liability

Key Financial Ratios

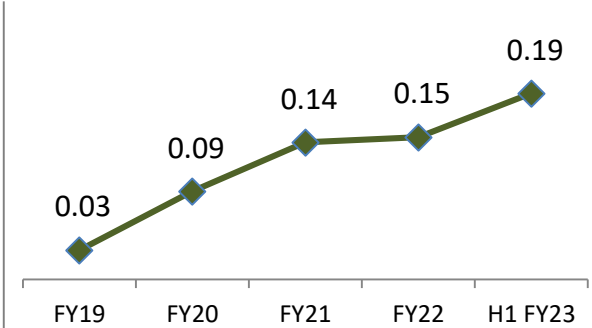
PAT to Net Worth* (in %)



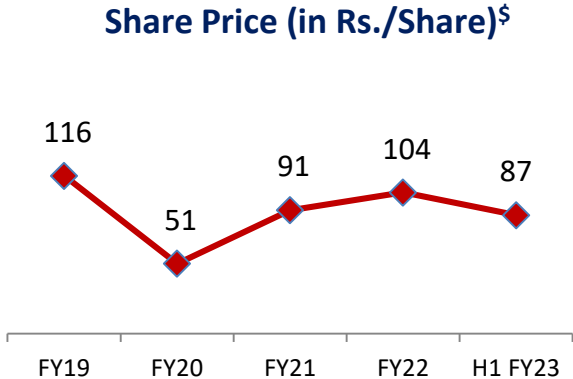
Return on Capital Employed* (in %)



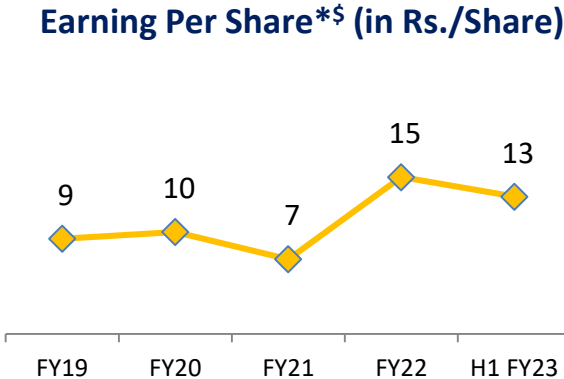
Debt to Equity Ratio



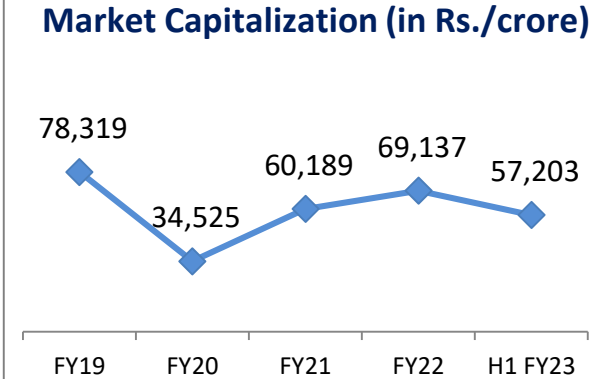
Share Price (in Rs./Share)[§]



Earning Per Share*[§] (in Rs./Share)



Market Capitalization (in Rs./crore)

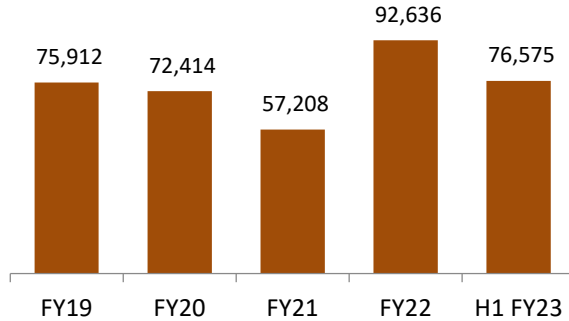


* Number are annualised. [§] Share price & EPS for past periods are adjusted for Bonus issued in the ratio of 1:2

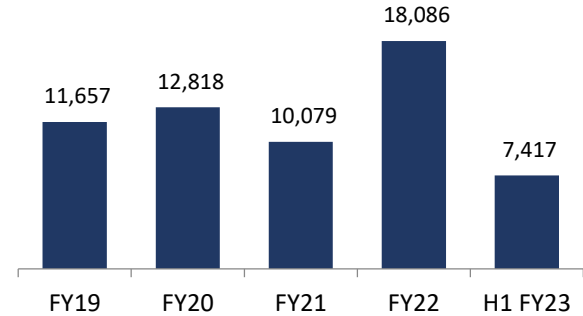
Financial Performance (Consolidated Basis)

(in ₹ crore)

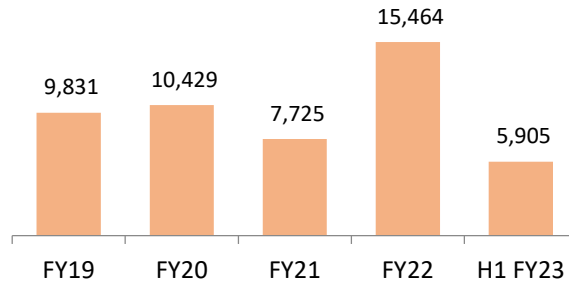
Turnover (Gross)



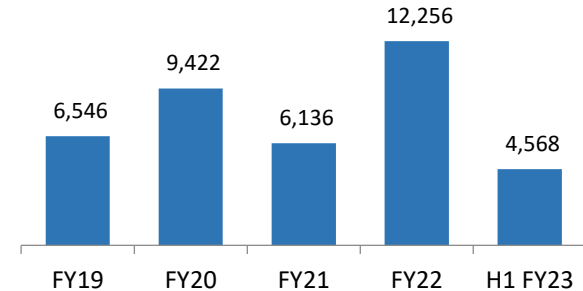
Gross Margin (PBDIT)



Profit Before Tax

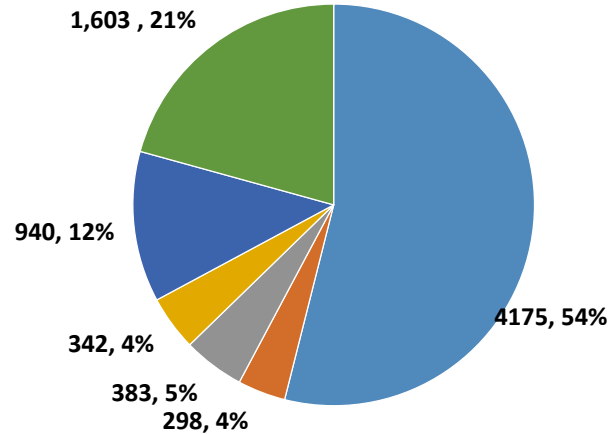


Profit after Tax



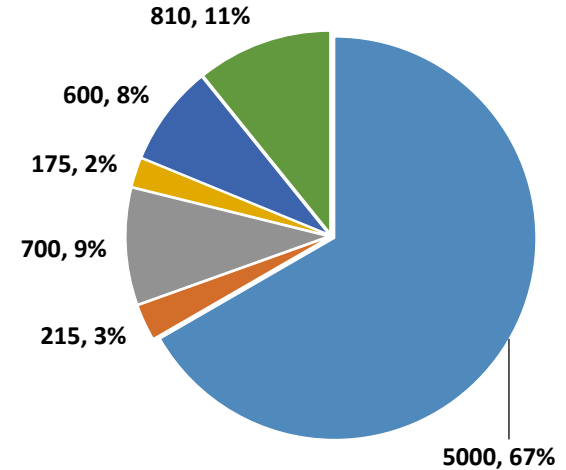
Capital Expenditure Profile

FY 2021-22
~7,700 Cr.



FY 2022-23E
~ 7,500 Cr.

(in ₹ crore)



■ Pipeline ■ City Gas Distribution (Equity) ■ Petrochemical ■ E&P ■ Equity Investments ■ Operational Capex & Others

* capital expenditure include plan, non-plan and operational capex

Revenue Reconciliation on Consolidated Basis H1 FY23

(in ₹ crore)

Entity			Consolidated Revenue
GAIL	76,063.05	(8,035.58)	68,027.47
GG SPL	8,800.77	(5,711.73)	3,089.04
GGUI	5,543.58	(5,492.70)	50.88
TNGCL	120.74		120.74
GAIL_GAS	5,379.25		5,379.25
BGCL	3.64		3.64
KLL	91.75	(91.75)	-
Elimination	(19,331.77)		(19,331.77)
Consolidated Revenue from Operation	76,671.01	(19,331.76)	76,671.01

PAT Reconciliation (Consolidated Basis) for H1 FY23

(in ₹ crore)

Particulars	% Holding	Investment as on 30th September 2022	Up to 30th September 2022
GAIL			4452.26
Subsidiaries		2,891	-14.36
GAIL GAS	100%	1,654	144.23
GG SPL	100%	42	6.76
GGUI	100%	186	9.09
Bengal Gas Company Limited	88%	439	-4.47
Konkan LNG Limited	91%	555	-193.84
TNGCL	49%	15	11.37
Less: Minority Interest	-	-	12.50
Associates		2845	531.73
MGL	33%	32	111.53
PLL	13%	99	95.63
BCPL	70%	992	5.01
IGL	23%	32	204.32
Opal	49%	995	0.00
China Gas	3%	97	87.12
Fayum Gas	19%	8	2.05
Ramagundam Fertilizer	15%	270	2.15
ONGC Tripura Power Company Ltd	26%	319	24.77
LLC Bharat Energy Office	20%	1	-0.85
Joint Ventures (JVs)	-	1,198	101.76
CGD JVs & Others (BGL, CUGL, GGL, MNGL, AGL, VGL, TAPI, IGGL)	-	1,198	101.76
Adjustments			
Add: Elimination of Dividend	-	-	-467.87
Add: Elimination Profit/Loss recognized from investments	-	-	0.00
Less: Others	-	-	35.46
Consolidated*			4568.06

* Excluding Minority interest of Rs. (-12.5) Crore

