



GAIL (India) Ltd.

Investors' & Analysts' Presentation

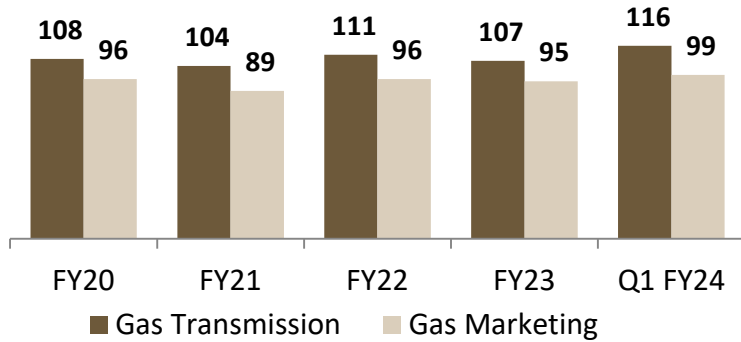
Q1FY24



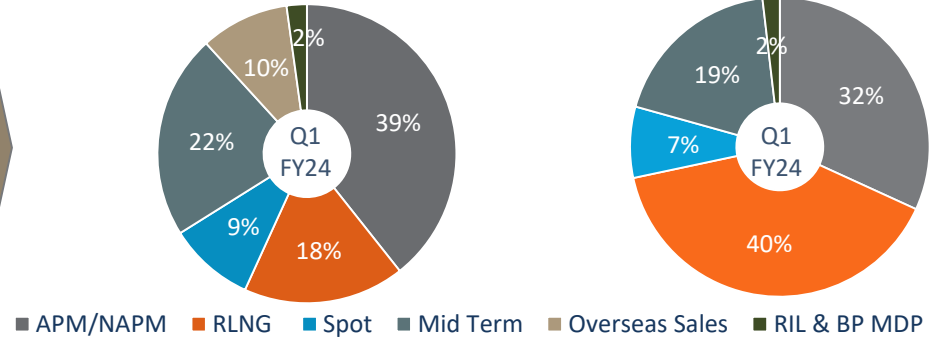
Physical Performance

Gas Volume Trend

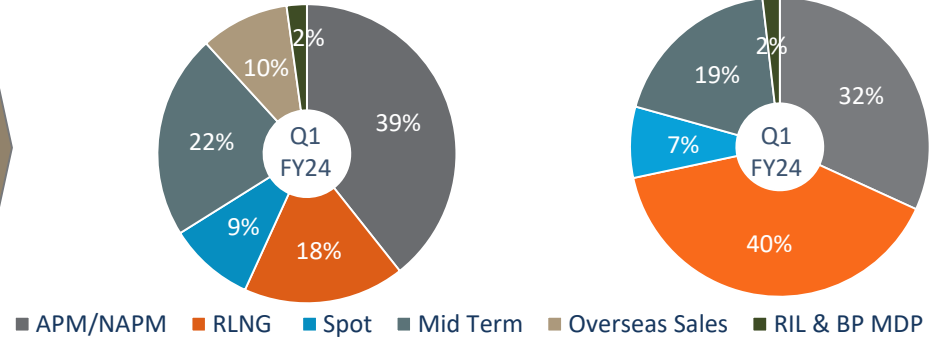
(MMSCMD)



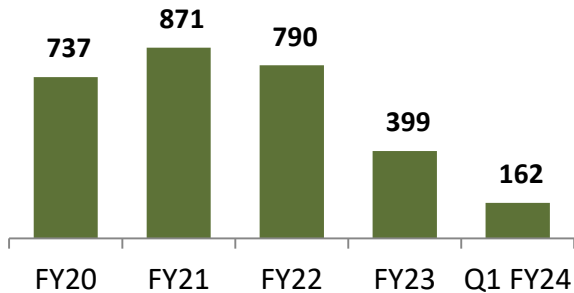
Gas Marketing Mix



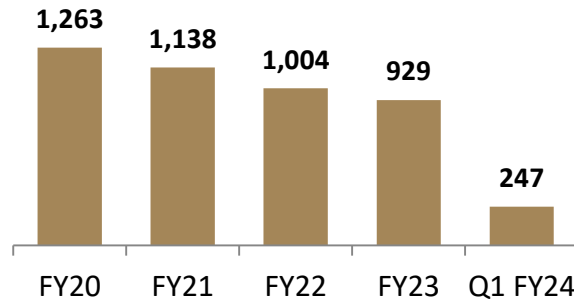
Gas Transmission Mix



Petrochemicals Sales

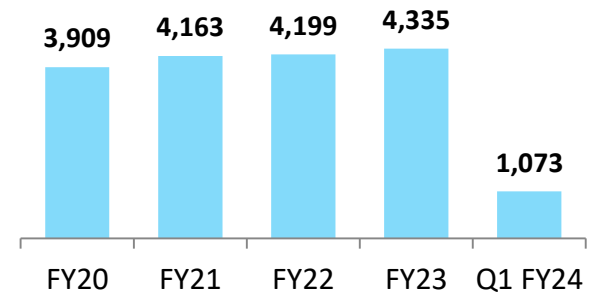


Liquid Hydrocarbons Sales



LPG Transmission

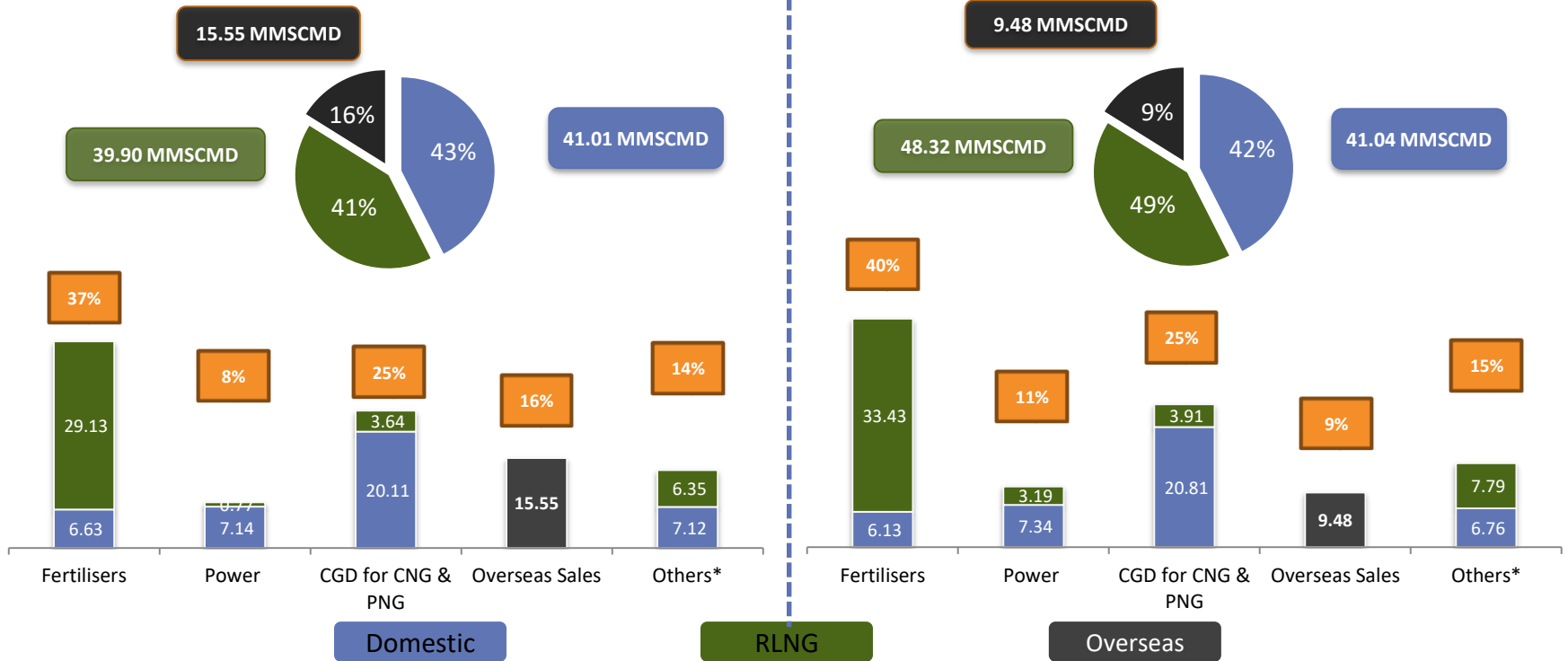
(TMT)



Natural Gas Sector Wise Supply– Q4 FY23 Vs. Q1 FY24

(Total 96.46 MMSCMD, % share)

(Total 98.84 MMSCMD, % share)



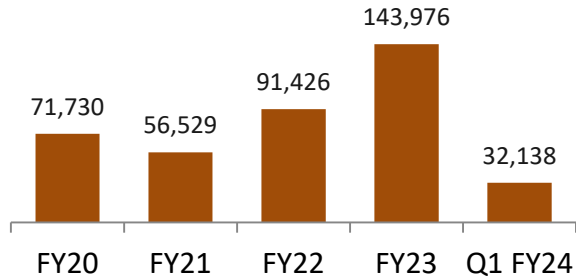
- Imported Gas primarily consists of Long Term RLNG, RLNG and Spot
- Major sources for domestic gas are ONGC (APM & MDP), Ravva, Ravva satellite, CBM etc.
- Highest demand of Natural Gas from Fertilizer, Power & CGD companies

* Others include Steel, Refineries, Sponge Iron, Petrochemicals, GAIL Internal consumption etc.

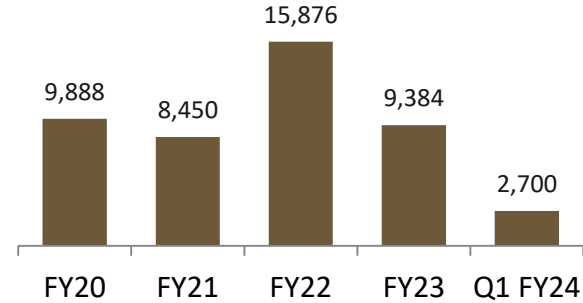
Financial Performance (Standalone)

(In Rs crores)

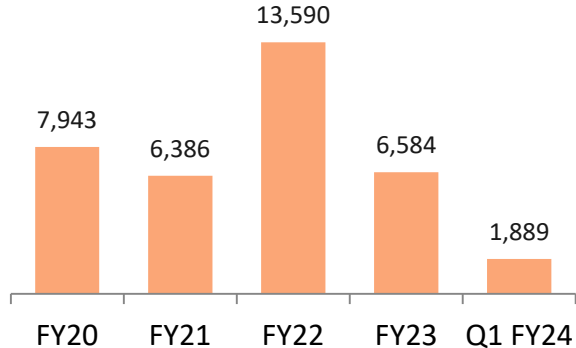
Turnover (Gross)



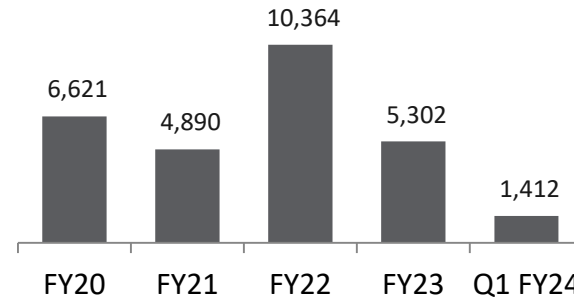
Gross Margin (PBDIT)



Profit Before Tax (PBT)



Profit After Tax (PAT)



Balance Sheet as on 30th June 2023

(Rs in crore)

Assets

99,159

Non Current Assets

80,771

Current Assets

18,388

PPE	39,880
CWIP	14,213
Investments	13,730
Others	12,948

Capital Employed
Rs 74,304 crore

Equity & Liabilities

99,159

Equity

57,452

Equity Share Capital

6,575

Other Equity

50,877

Retained Earnings	45,579
General Reserves, CRR etc.	127
Transition Reserve & OCI	5,171

Net Worth
Rs 52,281 crore

Liabilities

41,707

Non Current Liabilities

21,084

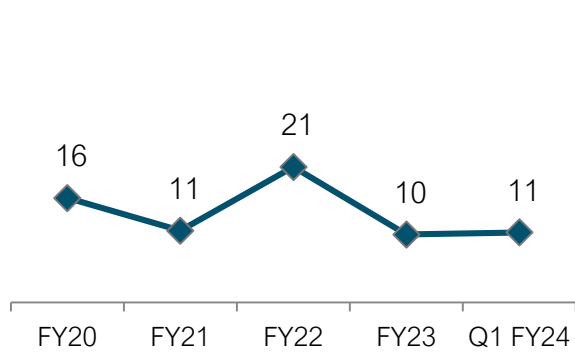
Current Liabilities

20,623

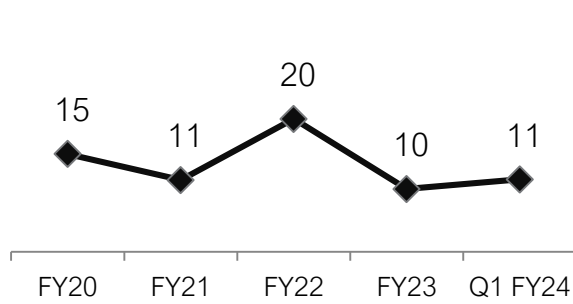
Loan Outstanding
Rs 14,814 crore

Key Financial Ratios

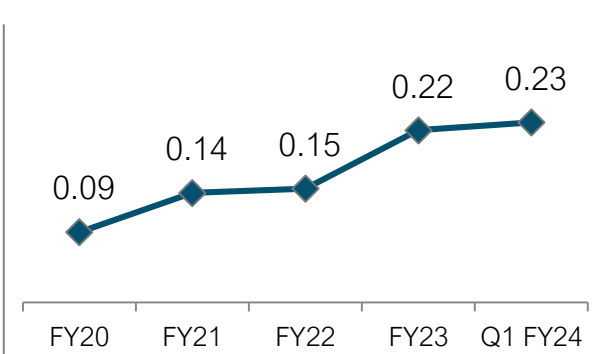
PAT to Net Worth* (in %)



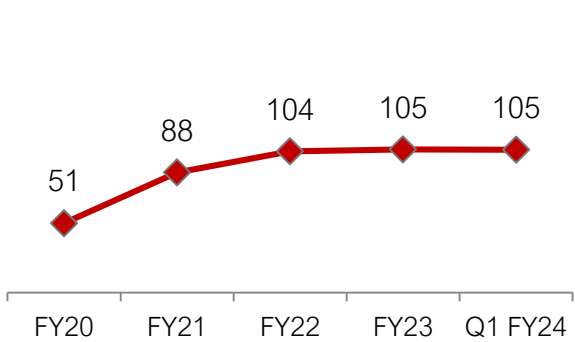
Return on Capital Employed* (in %)



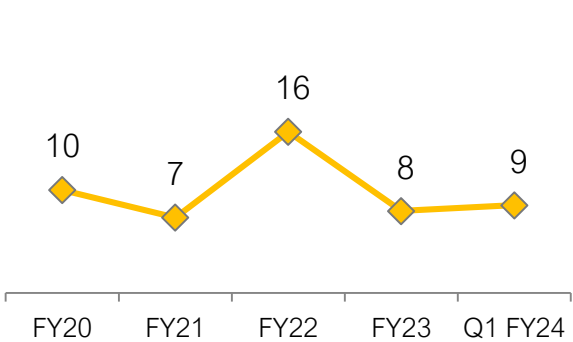
Debt to Equity Ratio



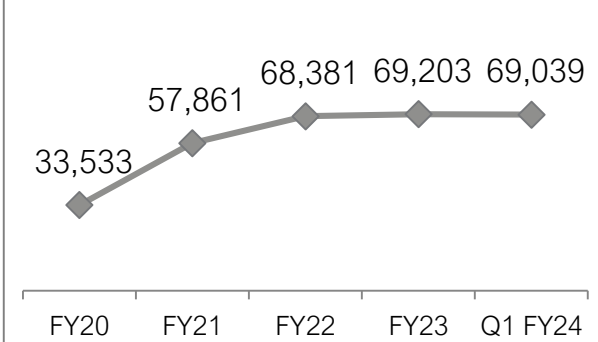
Share Price\$ (in Rs./Share)



Earning Per Share*\$ (in Rs./Share)



Market Capitalization (in Rs./crore)



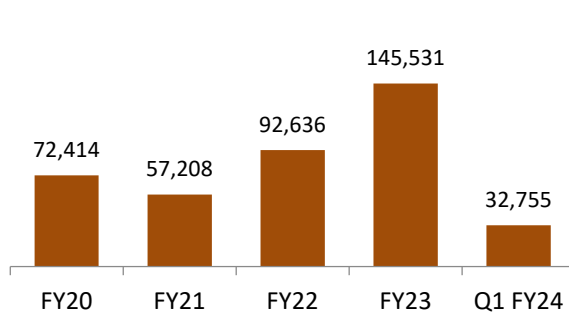
\$ Share Price & EPS for past periods are adjusted for Bonus issue

* Number are Annualized

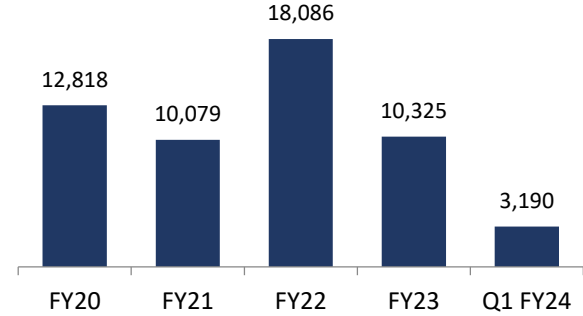
Financial Performance (Consolidated Basis)

(In Rs Crores)

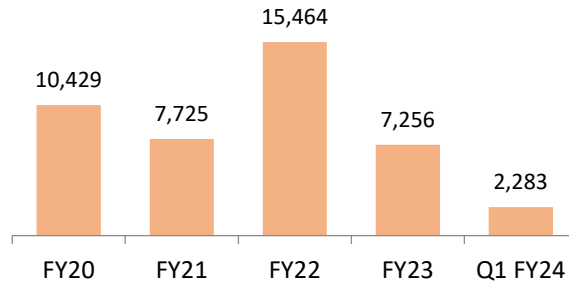
Turnover (Gross)



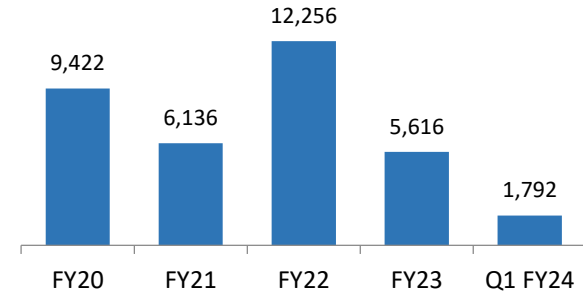
Gross Margin (PBDIT)



Profit Before Tax



Profit after Tax



Revenue Reconciliation on Consolidated Basis – Q1 FY24

(in Rs crore)

Entity	Revenue (Gross)	Elimination	Consolidated Revenue
GAIL	32,227	(1,670)	30,557
GG SPL	1,923	(1,923)	-
GGUI	1,534	(1,509)	25
TNGCL	69	-	69
GAIL_GAS	2,192	-	2,192
BGCL	5	-	5
KLL	116	(116)	-
Consolidated Revenue from Operation	38,067	(5,218)	32,849

PAT Reconciliation on Consolidated Basis - Q1 FY24

(in Rs crore)

Particulars	% Share holding as on 30 th June 23	Investment (Net) on 30 th June 23	Up to 30 th June 2023
GAIL			1412
Subsidiaries		4,234	31
GAIL GAS	100%	2,035	77
GGSPIL	100%	48	6
GGUI [§]	100%	187	0
Bengal Gas Company Limited	88%	439	-3
Konkan LNG Limited	93%	886	-58
TNGCL	49%	15	10
GMPL	100%	625	-1
Less: Minority Interest	-	-	-1
Associates		2844	308
MGL	33%	32	113
PLL	13%	99	93
BCPL	70%	992	-96
IGL	23%	32	112
Opal	49%	995	0
China Gas	3%	97	67
Fayum Gas	19%	8	2
Ramagundam Fertilizer	15%	270	13
ONGC Tripura Power Company Ltd	26%	319	5
Joint Ventures (JVs)	-	1,370	68
MNGL	23%	23	32
CGD JVs & Others (BGL, CUGL, GGL, AGL ,VGL, TAPI,IGGL, BEOL, LJSCL,TFL)	-	1,347	35
Adjustments			
Add: Elimination of Dividend	-	-	0
Add: Elimination Profit/Loss recognized from investments			0
Less: Others			27
Consolidated*			1792

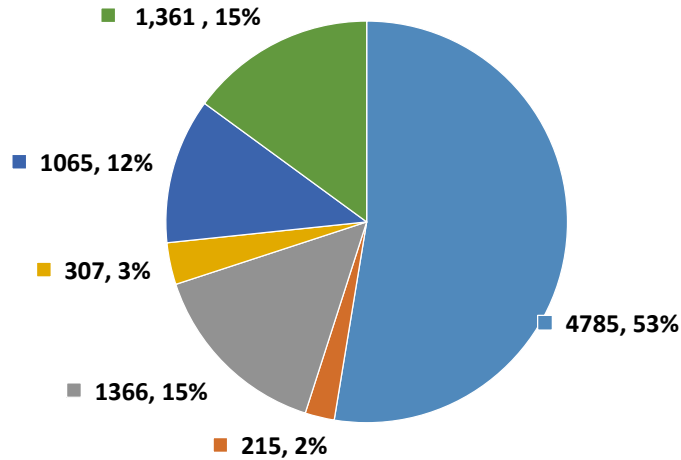
* Excluding Minority interest of Rs. (1.14) Crore

§ Investment amount of GGUI net of Provision for impairment is Rs 7.34 Crore

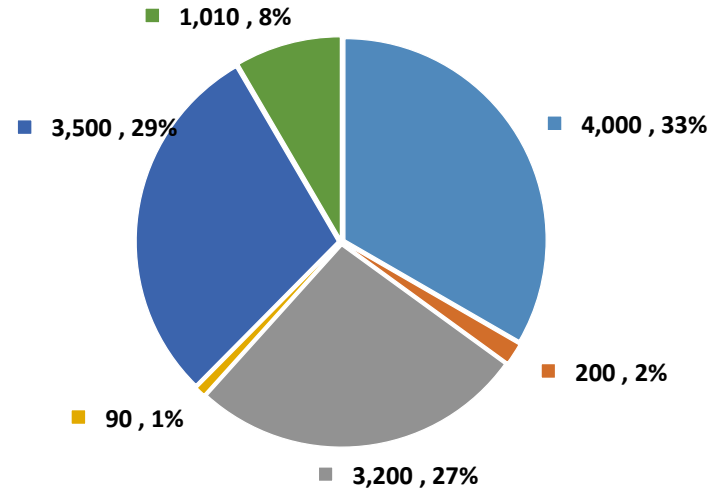
Capital Expenditure Profile

(In Rs Crores)

FY 2022-23
~ 9,099



FY 2023-24E
~ 12,000



■ Pipeline ■ City Gas Distribution (Equity) ■ Petrochemical ■ E&P ■ Equity Investments # ■ Operational Capex & Others

* capital expenditure include plan, non-plan and operational capex

Includes Investment amount by GAIL in JBF in FY 2023-24

Thank you

