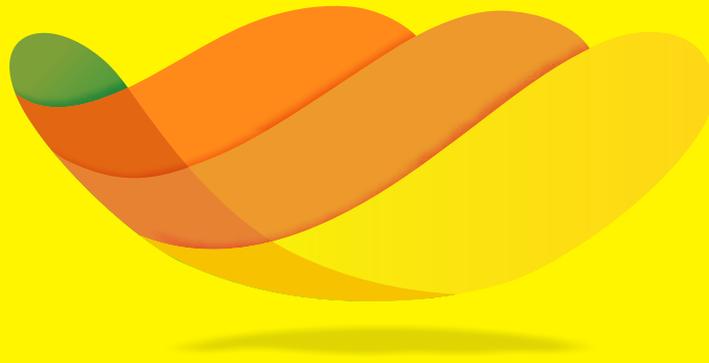


Partner energetic growth
with **India's**
natural gas leader



GAIL (India) Limited

GAIL (India) Limited

With a turnover of US \$ 8.9 billion approx. (INR 56,742 crore) GAIL (India) Limited is India's largest natural gas company and ranked among the top gas utilities in Asia. Our business activities range from Gas Transmission and Marketing to Processing (for fractionating LPG, Propane, SBP Solvent and Pentane); transmission of Liquefied Petroleum Gas (LPG); production and marketing of Petrochemicals like HDPE and LLDPE. We have extended our presence in Liquefied Natural Gas (LNG) re-gasification, City Gas Distribution and Exploration & Production through equity and joint venture participations. Of late, we have also diversified into solar and wind power regeneration.

With a lean but efficient work force of about 4,000 employees, we play a meaningful role in the social and economic development of the country and make a substantial contribution towards its energy security. As recognition of our potential to emerge as a global player and the significant role we have played in the country's economic development, we have been endowed the status of Maharatna (Most Precious Jewel) by the Government of India, the youngest Public Sector Undertaking to have been awarded this honour.





Global Forays

As part of our growth strategy and in pursuance of long term business goals, we have set up a wholly owned subsidiary company, viz., GAIL Global (Singapore) Pte. Ltd. in Singapore for sourcing and sale of LNG, LNG and petrochemicals trading and overseas investments. A wholly owned subsidiary, GAIL Global (USA) Inc. has been established in USA for acquiring 20% working interest with Carrizo Oil & Gas Inc. in the Eagle Ford shale acreage in the state of Texas, USA. Further, GAIL Global (USA) LNG LCC, a wholly owned subsidiary of GAIL Global (USA) Inc. has also been formed to explore LNG import/liquefaction capacity booking opportunities from USA.

We have signed long term LNG supply contracts for 3.5 MMTPA with Sabine Pass Liquefaction LLC, USA, 2.3 MMTPA with Dominion Cove Point LNG, USA and 2.5 MMTPA with Gazprom Shtokman LNG project, the supplies from which are expected to commence from 2018-2020. GAIL has signed around 30 Master Sales Purchase Agreements with all reputed LNG suppliers including BG, SHELL, Total, etc. under which we have been importing LNG cargoes from time to time. In addition, GAIL is importing LNG under term deals signed from time to time with various suppliers.

We are part of a leading consortium in two offshore E&P blocks in Myanmar and hold participating interest in the joint venture company—South East Asia Gas Pipeline Company Limited, incorporated for transportation of gas produced from two blocks in Myanmar to China. GAIL has also signed an agreement with Turkmengaz for purchase of 38 MMSCMD gas to be transported through transnational Turkmenistan-Afghanistan-Pakistan-India (TAPI) Pipeline.

We are equity partners in two retail gas companies in Egypt, viz., Fayum Gas Company (FGC) and National Gas Company (Natgas) and one retail gas company in China, viz., China Gas Holdings Limited.

We are pursuing business opportunities in emerging markets in different geographies such as USA, East Africa, South / South-East Asia and West Asia in the areas of exploration and production, LNG, petrochemicals, gas processing & transmission and CNG & city gas distribution.



Creating value across the entire gas Value Chain



Natural Gas



- Around 11,000 km of pipeline network
- Expanding pipeline network to 15,000 km
- State-of-the-art Gas Management System
- Participation in LNG Terminals : RGPPL, Maharashtra (5 MMTPA LNG Re-gasification Facility), PLL, Dahej in Gujarat and Kochi in Kerala

Liquid Hydrocarbons

- 7 Gas Processing units producing LPG, Propane, Pentane, Naphtha, etc.
- LPG Transport Capacity - 3.8 MMTPA (2,038 km)



Petrochemicals



- Domestic market share – 20%
- Petrochemical Plant in Pata (UP) with capacity of 0.41 MMTPA
- Doubling the capacity of Pata Plant
- Participation in Brahmaputra Cracker & Polymer Limited in Assam
- Acquired equity in ONGC Petro additions Limited in Gujarat

Exploration & Production

- Participation in 15 blocks
- Presence in Myanmar & US



City Gas Distribution



- Serving over 1.4 million vehicles & 1.4 million households through Subsidiary & Joint Ventures
- GAIL Gas Limited, 100% subsidiary, has set up CGD Networks in Dewas, Sonapat, Kota, Meerut, Agra, Firozabad, Vadodara & Panvel
- GAIL Gas is now setting up CGD network in Bengaluru

Power & Renewables

- Commissioned 118 MW wind power plant and 5 MW solar power plant
- Participation in RGPPL power plant: capacity 1967 MW





Sustainability & Social Investments



We take cognizance of the fact that society's economic competitiveness is interlinked to its social, economic and environmental health. The triple bottom line i.e. people, profit, planet approach is the cornerstone of all our social interventions which have been designed to schematically meet all three goals. Our social investments for benefit of the community and marginalized stakeholders have been primarily in the domains of education, healthcare, capacity development and resource creation.

As part of the bigger sustainability ambit, we remain conscious of sensitivities associated with natural habitats and ecosystems, restricting our activities to cause minimum damage to the surroundings. We have ensured zero discharge of harmful effluents, implemented energy efficient technologies, processes and equipment in our operations, adopted integrated water management strategy that supports responsible water management and environmental stewardship, increased the green cover of the areas in proximity to the work centres through correction of alkalinity and restoration of soil balance, and various other biodiversity management activities.



India's
No.1
Natural
GAS
Company

Momentum of a Maharatna



Operates

3/4th

of the total natural gas
pipeline transmission
in India

Contributes to
more than

1/2

of the natural gas
sold in India

Produces

1/5th

of polyethylene
produced in India

Responsible for

1/4th

of India's total
LPG pipeline
transmission

Produces LPG
for every

10th

LPG cylinder
in India

Supplies gas
for about

1/2

of India's
fertilizer produced

Supplies gas
for about

1/2

of India's gas-based
power generation



GAIL (India) Limited
India's **Youngest** Maharatna

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