



GAIL (India) Ltd.

Investors' & Analysts' Presentation

H1 FY'25



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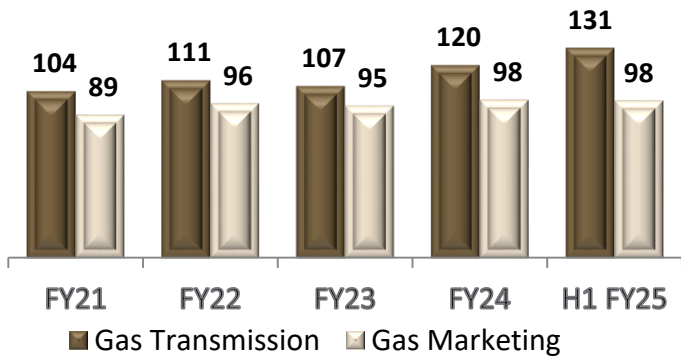
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Physical Performance

Gas Volume Trend

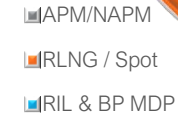
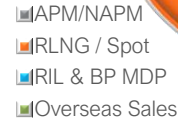
(MMSCMD)



Gas Marketing Mix

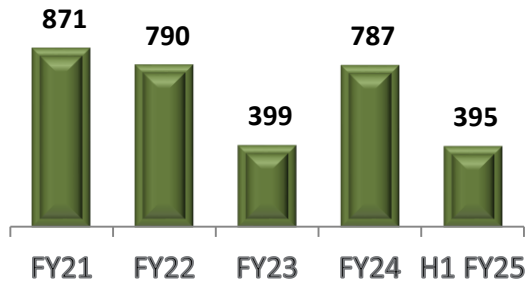
Gas Transmission Mix

H1 FY25



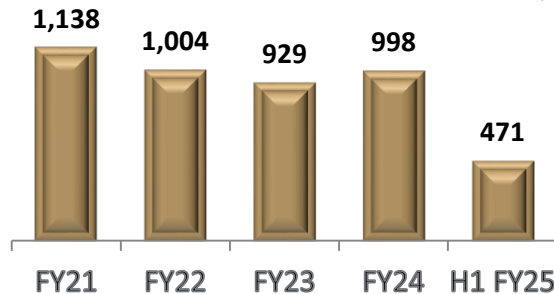
Petrochemicals Sales

(TMT)



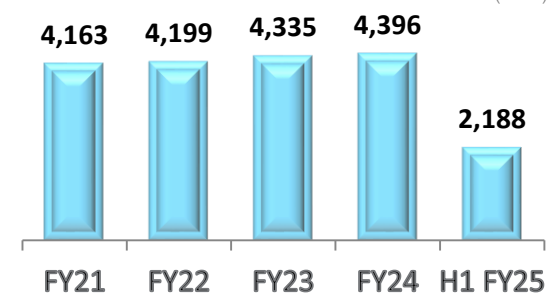
Liquid Hydrocarbons Sales

(TMT)



LPG Transmission

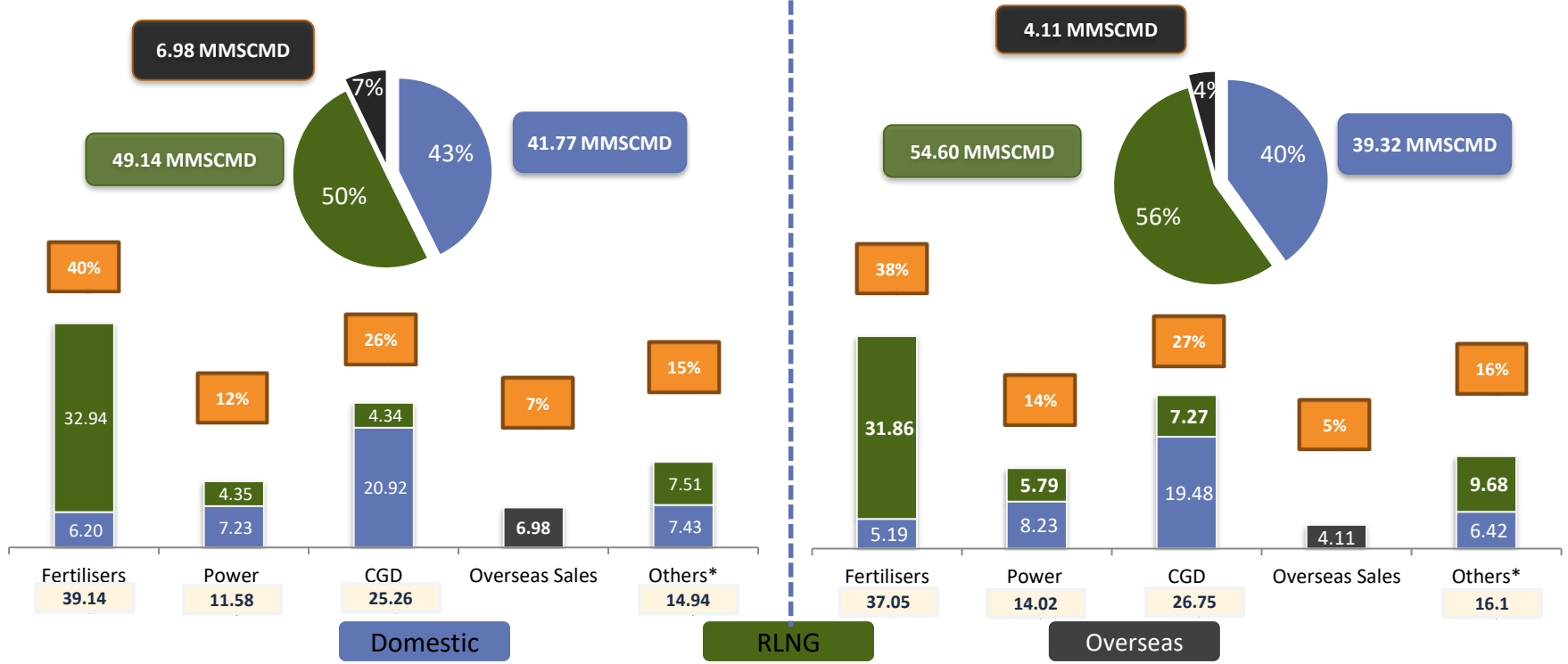
(TMT)



Natural Gas Sector Wise Supply– H1 FY24 Vs. H1 FY25

(Total 97.89 MMSCMD, % share)

(Total 98.02 MMSCMD, % share)



- Imported Gas primarily consists of Long Term RLNG, RLNG and Spot
- Major sources for domestic gas are ONGC (APM & MDP), Ravva, Ravva satellite, CBM etc.
- Highest demand of Natural Gas from Fertilizer, Power & CGD companies

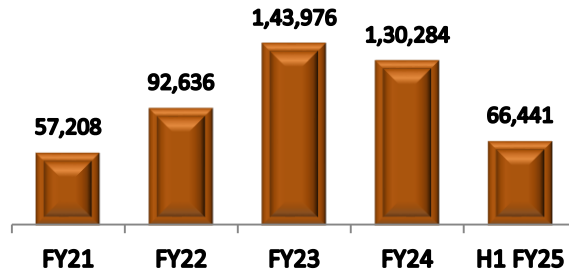
* Others include Steel, Refineries, Sponge Iron, Petrochemicals, GAIL Internal consumption etc.



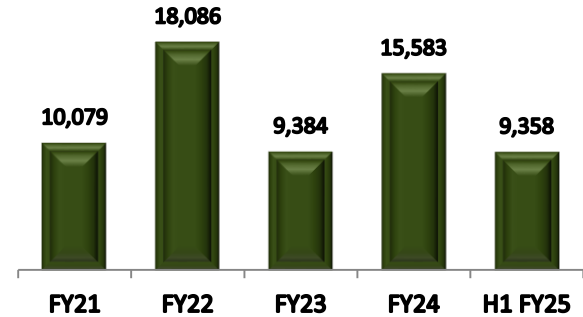
Financial Performance (Standalone)

(₹ in crores)

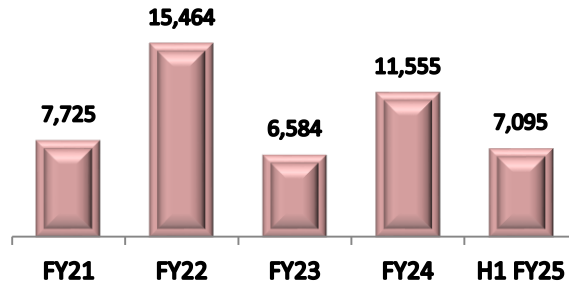
Turnover (Gross)



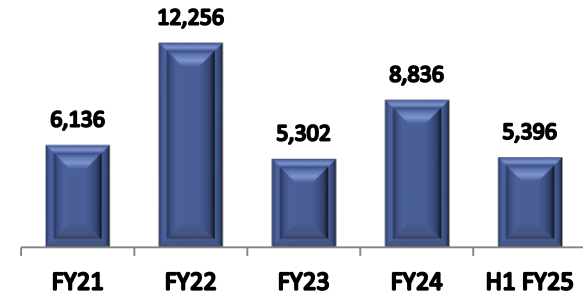
Gross Margin (EBIDTA)



Profit Before Tax



Profit After Tax



Balance Sheet as on 30th September 2024 (Standalone)

(₹ in crores)

Assets

1,13,069

Non Current Assets

93,192

Current Assets

19,877

PPE	41,865
CWIP	18,105
Investments	18,606
Others	14,616

Equity & Liabilities

1,13,069

Equity

70,493

Liabilities

42,576

Equity Share Capital

6,575

Other Equity

63,918

Non Current Liabilities

24,326

Current Liabilities

18,250

Retained Earnings	54,860
General Reserves, CRR etc.	127
OCI	8,931

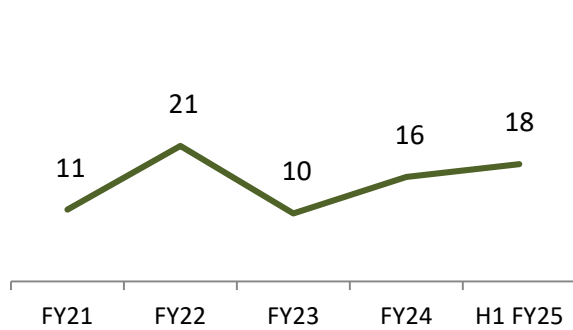
Capital Employed
₹ 90,680 crore

Net Worth
₹ 61,562 crore

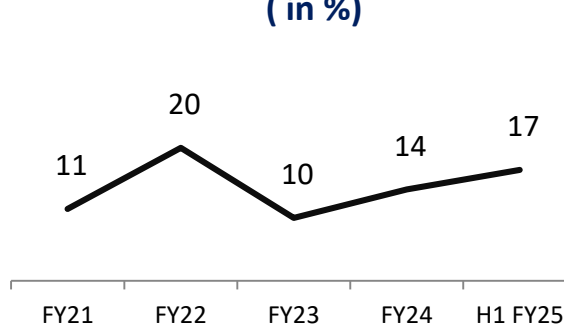
LT Loan Outstanding
₹ 12,583 crore

Key Financial Ratios

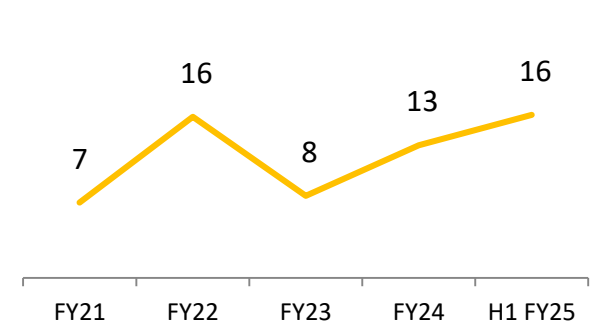
PAT to Net Worth* (in %)



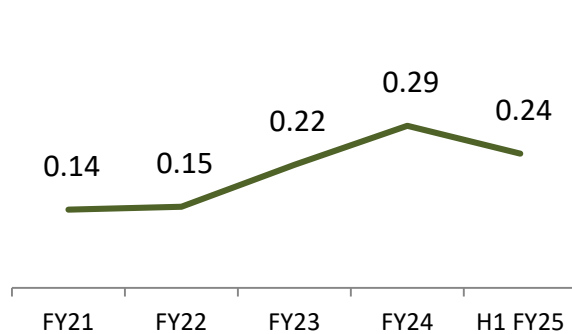
Return on Capital Employed* (in %)



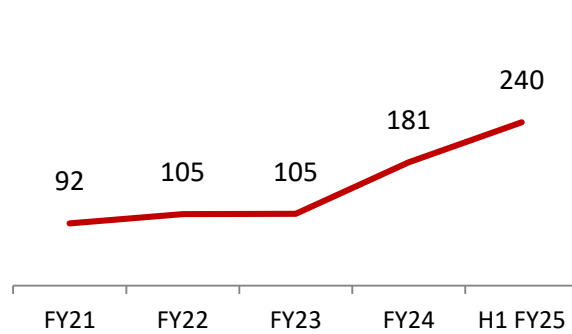
Earning Per Share*^{\$} (₹/Share)



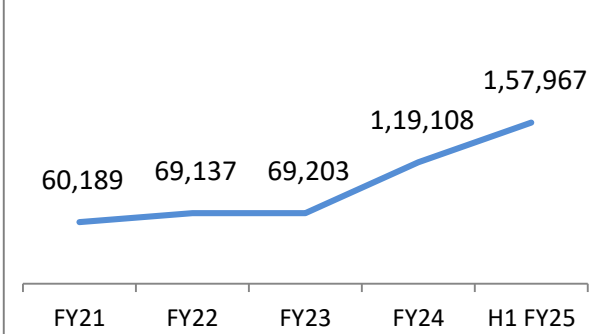
Debt to Equity Ratio



Share Price^{\$} (in ₹ /Share)



Market Capitalization (₹/Crore)



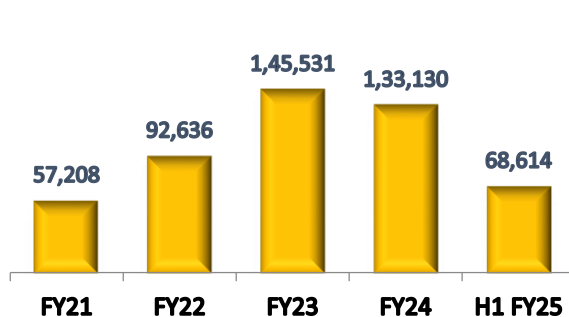
^{\$} Share Price & EPS for past periods are adjusted for Bonus issue & Buyback

* Numbers are Annualized

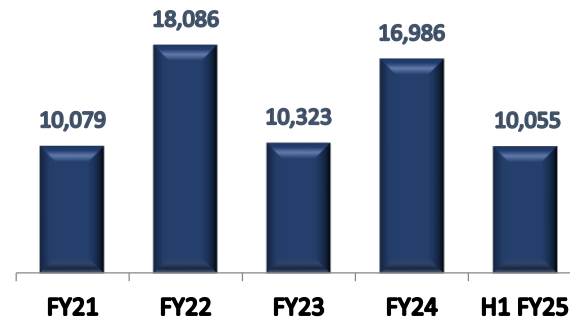
Financial Performance (Consolidated Basis)

(₹ in crores)

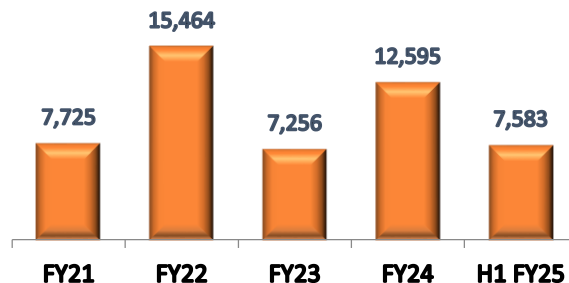
Turnover (Gross)



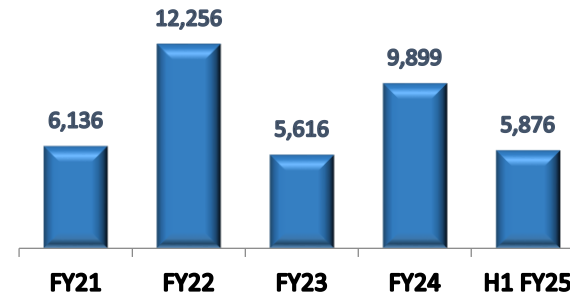
Gross Margin (EBIDTA)



Profit Before Tax



Profit after Tax



Revenue Reconciliation on Consolidated Basis – H1 FY25

(₹ in crores)

Entity	Revenue from Operations	Elimination	Consolidated Revenue from operations
GAIL	66,622	(4,576)	62,046
GGSPPL	3,683	(2,625)	1,058
GGUI	2,953	(2,900)	53
TNGCL	140	-	140
GAIL GAS	6,137	(655)	5,482
BGCL	24	-	24
KLL	451	(451)	-
GMPL	-	-	-
Consolidated Revenue From Operations	80,010	(11,207)	68,803
Less: Other Operating Income			189
Consolidated Turnover			68,614

PAT Reconciliation on Consolidated Basis – H1 FY25

(₹ in crores)

Particulars	% Share holding as on 30 th Sep 24	Investment (Net) on 30 th Sep 24	Up to 30 th Sep 24
GAIL			5,396
Subsidiaries*		4,650	22
GAIL GAS	100%	2,056	239
GG SPL	100%	55	13
GGUI [§]	100%	187	(8)
Bengal Gas Company Limited	88%	670	(4)
Konkan LNG Limited	93%	886	(227)
TNGCL	49%	15	23
GMPL	100%	780	(17)
Less.: Minority Interest	-	-	(3)
Associates		2,844	699
MGL	33%	32	186
PLL	13%	99	247
BCPL	70%	992	(23)
IGL	23%	32	211
Opal	9%	995	0
China Gas	3%	97	49
Fayum Gas	19%	8	1
Ramagundam Fertilizer	14%	270	30
ONGC Tripura Power Company Ltd	26%	319	(2)
Joint Ventures (JVs)		1,474	126
MNGL	23%	23	69
CGD JVs & Others (BGL, CUGL, GGL, AGL, VGL, TAPI, IGGL, BEOL, LJSCL, TFL)	-	1,451	57
Adjustments			(367)
Add: Elimination of Dividend	-	-	(287)
Add: Elimination Profit/Loss recognized from investments			0
Less: Others			(80)
Consolidated*			5,876

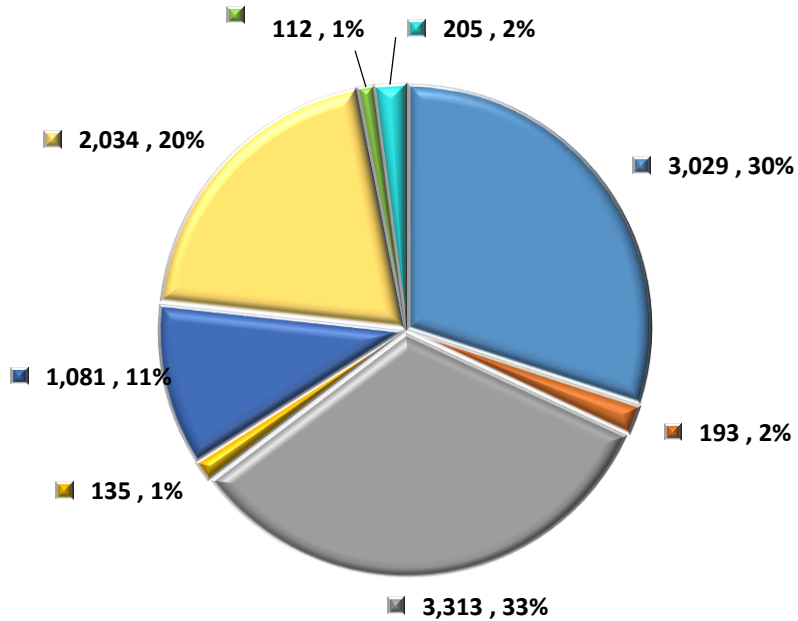
* Excluding Minority interest of Rs. (3.46) Crore

§ Investment amount of GGUI net of Provision for impairment is Rs 7.5 Crore

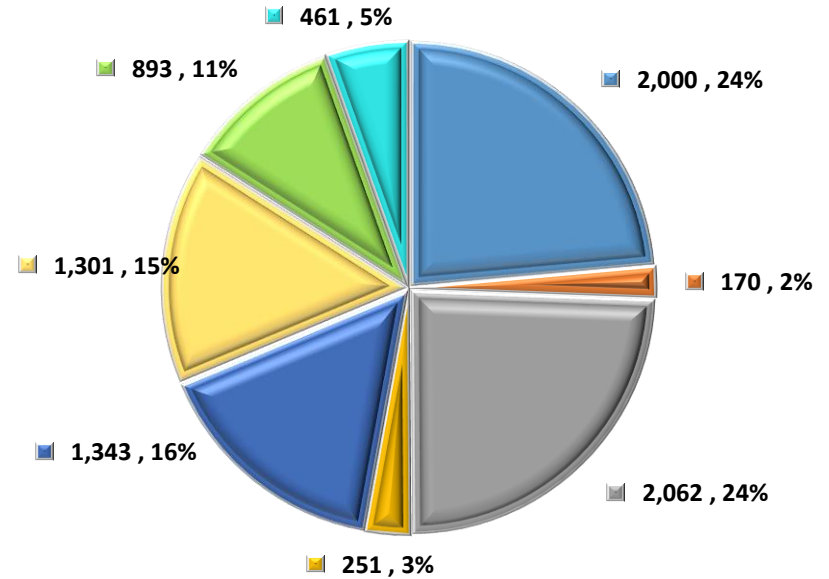
Capital Expenditure Profile*

(₹ in crores)

FY 2024-25E
~ 10,100



FY 2025-26E
~ 8,480



■ Pipeline
 ■ City Gas Distribution (Equity)
 ■ Petrochemical
 ■ E&P
 ■ Equity Investments
 ■ Operational Capex & Others
 ■ Net Zero/Renewables
 ■ Other Projects

* Capital Expenditure include plan, non-plan and operational capex

Thank You

