



**GAIL (India) Limited**  
New Delhi

Date: 24.10.2011

**Information for Q2 (2011-12)**

**Financial Information:**

(₹. in Cr)

SL. No.	PARTICULARS	2010-11 Q2	2011-12 Q2
<b>I</b>	<b>SALES TURNOVER (Net of ED)</b>		
1	Transmission Services		
	a) Natural Gas	922	912
	b) LPG Transmission	113	110
2	Gas Trading	5597	6735
3	Petrochemicals	720	928
4	LPG & Other Liquid Hydro Carbons	737	988
5	Unallocated	15	26
	<b>TOTAL SALES</b>	<b>8104</b>	<b>9699</b>
<b>II</b>	<b>GROSS MARGIN</b>		
1	Transmission Services		
	a) Natural Gas	808	679
	b) LPG Transmission	93	84
2	Gas Trading	161	288
3	Petrochemicals	313	447
4	LPG & Other Liquid Hydro Carbons	198	375
5	Unallocated	34	(82)
	<b>TOTAL GROSS MARGIN</b>	<b>1607</b>	<b>1791</b>

**Physical Performance:**

SL. No.	PARTICULARS	U/M	2010-11 Q2	2011-12 Q2
<b>I</b>	<b>TRANSMISSION</b>			
1	Natural Gas	MMSCMD	115	119
2	LPG	000 MT	799	796
<b>II</b>	<b>PRODUCTION</b>			
1	Petrochemicals	000 MT	93	111
2	LPG	000 MT	268	298
3	Other Liquid Hydro Carbons	000 MT	69	81
<b>III</b>	<b>SALES</b>			
1	Natural Gas	MMSCMD	79	84
2	Petrochemicals	000 MT	107	129
3	LPG	000 MT	274	298
4	Other Liquid Hydro Carbons	000 MT	73	80