



**GAIL (India) Limited**  
New Delhi

Date: 30.05.2012

**Information for Q4 (2011-12)**

**Financial Information:**

(₹. in Cr)

SL. No.	PARTICULARS	2010-11 Q4	2011-12 Q4
<b>I</b>	<b>SALES TURNOVER (Net of ED)</b>		
1	Transmission Services		
	a) Natural Gas	848	777
	b) LPG Transmission	118	108
2	Gas Trading	6358	8251
3	Petrochemicals	1014	954
4	LPG & Other Liquid Hydro Carbons	539	322
5	Unallocated	17	42
	<b>TOTAL SALES</b>	<b>8894</b>	<b>10454</b>
<b>II</b>	<b>GROSS MARGIN</b>		
1	Transmission Services		
	a) Natural Gas	625	455
	b) LPG Transmission	82	68
2	Gas Trading	273	168
3	Petrochemicals	479	476
4	LPG & Other Liquid Hydro Carbons	(48)	(304)
5	Unallocated	(71)	134
	<b>TOTAL GROSS MARGIN</b>	<b>1340</b>	<b>997</b>

**Physical Performance:**

SL. No.	PARTICULARS	U/M	2010-11 Q4	2011-12 Q4
<b>I</b>	<b>TRANSMISSION</b>			
1	Natural Gas	MMSCMD	120.43	115.62
2	LPG	000 MT	857	879
<b>II</b>	<b>PRODUCTION</b>			
1	Petrochemicals	000 MT	122	103
2	LPG	000 MT	259	275
3	Other Liquid Hydro Carbons	000 MT	80	76
<b>III</b>	<b>SALES</b>			
1	Natural Gas	MMSCMD	85.73	85.47
2	Petrochemicals	000 MT	144	118
3	LPG	000 MT	262	275
4	Other Liquid Hydro Carbons	000 MT	77	76